



Highlights

- Genuine IBM quality products
 - Widest range of used IBM hardware available in the market
 - IBM Maintenance-qualified
 - 90-day Satisfaction Guarantee
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IBM Certified Pre-owned Equipment

Clients who choose IBM Certified Pre-owned Equipment are assured of excellent value for their money without compromising quality. Every unit is tested by IBM, qualifies for optional IBM Maintenance and is covered by a minimum 90-day Satisfaction Guarantee. For ultimate peace of mind, selected models include an IBM Maintenance contract.

Perfect green solution

The combination of high quality and low price can make IBM Certified Pre-owned Equipment the perfect solution for special projects, temporary capacity and unexpected changes in a division, location moves or any time the latest technology is not required. Pre-owned technology can also help businesses maintain a legacy environment or facilitate a disaster recovery solution. Reuse of IT equipment is not only a very cost effective approach to expanding/upgrading IT infrastructures, but it is also the environmentally responsible course of action to take. Reuse of IT minimizes the amount of assets being sent to landfills and positively impacts the environment.





Satisfaction is our aim

When you acquire IBM Certified Pre-owned Equipment, we aim to provide you with a product that is reliable and ready to serve your business through the following:

- **IBM Tested:**
Every system has been checked by an IBM engineer (or qualified agent) to validate its configuration before being packed securely ready for sale. Selected systems have undergone a full refurbishment in our manufacturing facilities.
- **IBM Maintenance Qualified:**
All systems qualify for optional IBM Maintenance, and selected models come with IBM Maintenance contracts of between one and three years.
- **90-day Satisfaction Guarantee:**
IBM's experience and reputation mean that you can buy with confidence. In addition, an IBM Certified Pre-owned Equipment system, installed by IBM (or authorized agent) and covered by an IBM Maintenance contract, that does not perform satisfactorily will either be replaced or refunded at IBM's discretion (conditions apply).

Comprehensive range

IBM Global Financing is the world's largest IT financier and provides the bulk of our assets from lease returns. In addition, client trade-in systems plus current technology from IBM excess inventory allow us to offer the widest range of used IBM equipment in the market. If we do not have a required system in local stock, we will attempt to source it from our global inventory or custom configure to your specifications.

Our range includes the following products:

- PCs, both notebook as well as desktop (offered with a 7-day money back guarantee)
- Intel®-based Servers: Netfinity®, xSeries® and System x®
- Midrange Servers: AS/400®, iSeries® and System i®
- UNIX® Servers: RS/6000®, pSeries® and System p®
- Mainframe Servers: S/390®, zSeries® and System z®
- Storage: IBM Storage disk and tape systems
- Printers: Cutsheet and continuous form production printers
- Networking: Small and large networking devices

Financing available

IBM Global Financing offers a range of flexible lease and finance options for IBM Certified Pre-owned Equipment that may be tailored to meet your unique requirements.

For more information

Contact Your BL Trading representative at 781-982-9664 or visit www.bltrading.com

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